From: Riley, Alexandra
To: Carmon Johnson
Cc: Will Nobles; Michael Franzen; Graff, Benjamin
Subject: RE: CO - Boulder PD Relocation 1 - CDOT information
Date: Tuesday, January 2, 2024 8:37:05 AM
Attachments: image001.png
image002.png
image003.png

Hi Carmon,

Happy New Year to you too!

[redacted]

[redacted]

[redacted]

[redacted]

Please let me know if this could work or if we need to plan a call to discuss it further.

For the other 4 locations, are we able to move forward?

Thank you,
Alex

Alexandra (Freeman) Riley
Public Safety Data Analyst

City of Boulder Police

freemana@bouldercolorado.gov
C: 303-386-0368
Boulder Police Department
1805 33rd St. | Boulder, CO 80301
bouldercolorado.gov

From: Carmon Johnson <carmon.johnson@flocksafety.com>
Sent: Tuesday, January 2, 2024 8:23 AM
To: Riley, Alexandra <FreemanA@bouldercolorado.gov>
Cc: Will Nobles <will.nobles@flocksafety.com>; Michael Franzen <michael.franzen@flocksafety.com>
Subject: Re: CO - Boulder PD Relocation 1 - CDOT information

Good Morning Alexandra,

Happy New Year!

[redacted]

photo

Carmon Johnson
Project Manager - Core

(317) 443-9956 flocksafety.com

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On Thu, Dec 21, 2023 at 10:27 AM Riley, Alexandra <FreemanA@bouldercolorado.gov> wrote:

Hi Carmon,

Thanks for the information. Are you able to tell me which new locations this would apply to? I thought it was only one.

Thanks,
Alex

From: Carmon Johnson <carmon.johnson@flocksafety.com>
Sent: Wednesday, December 20, 2023 8:34:40 PM
To: Riley, Alexandra <freemana@bouldercolorado.gov>
Cc: Will Nobles <will.nobles@flocksafety.com>
Subject: CO - Boulder PD Relocation 1 - CDOT information

Good Evening Alexandra,

Here is the following information regarding the new CDOT process:

If your Flock Safety ALPR project involves locations that are on CDOT ROW or CDOT property or infrastructure, please read the following important update:
In October 2023, the Colorado Department of Transportation introduced a revised ALPR permitting process, affecting new requests for fixed ALPRs on CDOT property. ***Existing CDOT-permitted ALPRs are unaffected.*** The revised procedure involves fulfilling the ALPR Evaluation and Checklist, ensuring alignment with statutes, CDOT regulations, and best practices. This finalized document(s) necessitates DocuSign's from the agency involved, with one form required per location, followed by submission to CSP. Upon receiving approval and signature from our contact, Captain Michael Ryan of CSP, we will be authorized to submit the application through CDOT's permit portal for review by the DOT. To advance through DOT review, a DocuSigned CDOT Terms & Conditions form is required, with one form needed for each location. Flock Safety will complete this form and send it to the agency for signature.

Three key changes:
1) Only Colorado law enforcement agencies can apply, with vendor assistance allowed.

2) Approval is limited to ALPR-mounted poles complying with MUTCD.

3) ALPRs must not be mounted on other CDOT infrastructure, and existing CDOT power feeds cannot be used. ALPRs

must have their power supply. Exceptions for public safety needs may be considered, but general reasons provided by jurisdictions for ALPR usage/installation won't meet the threshold.

Flock's Commitment:
Deployment teams are currently reviewing all proposed locations to ensure compliance with CDOT regulations. If locations are not in compliance, we will propose alternative locations and notify you for review and/or approval. Please note that changes are subject to any changes made by CSP or CDOT.

Thank you for your patience while this new process is being implemented.

photo

Carmon Johnson
Project Manager - Core

(317) 443-9956 flocksafety.com

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On Fri, Dec 15, 2023 at 4:04 PM Will Nobles <will.nobles@flocksafety.com> wrote:

> Hey Alex,
>
> Great speaking with you this afternoon! Just to confirm after our conversation, our plan moving forward is to remove Raven from the account entirely + relocate 5 cameras that we have already mapped out. Boulder PD Relocations
>
> Carmon, I am going to handle the Raven part of this but wanted to loop you in on the relocation piece. Alex and A'Daisha met earlier this year looking to relocate some existing Falcon cameras they have. Now that there is a CDOT process in place, we need to make sure that we are working on the permits here. I will ping the deployment team to see if the locations fall within CDOT guidelines or if we need to make any slight changes as far as poles go. Once we get confirmation on locations from DS, can you connect

with Alex to ensure we have everything we need for permits?

I'm happy to help however I can here and will continue to provide updates as we work through this process!

Thanks
Will

On Fri, Dec 15, 2023 at 1:55 PM Will Nobles <will.nobles@flocksafety.com> wrote:

> https://planner.flocksafety.com/public/a02f4d71-5a04-4967-b2e7-126d7b403c3f
>
> On Fri, Dec 15, 2023 at 1:54 PM Will Nobles <will.nobles@flocksafety.com> wrote:
>
> > https://planner.flocksafety.com/deployment/d6fb3b63-c466-4aff-afa9-d0ea9c483286
> >
> > On Fri, Dec 15, 2023 at 1:43 PM Will Nobles <will.nobles@flocksafety.com> wrote:
> >
> > > Hey Alex,
> > >
> > > I just tried giving you a call but left a voicemail. When you get a moment feel free to give me a call back at (205) 821-5424!
> > >
> > > Will
> > >
> > > On Fri, Dec 15, 2023 at 1:39 PM Riley, Alexandra <FreemanA@bouldercolorado.gov> wrote:
> > >
> > > > Good afternoon,
> > > >
> > > > Just wanted to close the loop on this. Are we still on track to have RAVEN off our account by Monday?
> > > >
> > > > Thank you,
> > > > Alex
> > > >
> > > > **Alexandra (Freeman) Riley**
> > > > ***Public Safety Data Analyst***
> > > >
> > > > City of Boulder Police
> > > >
> > > > freemana@bouldercolorado.gov
> > > >
> > > > C: 303-386-0368

Boulder Police Department
1805 33rd St. | Boulder, CO 80301
bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Thursday, December 7, 2023 8:23 AM
To: Riley, Alexandra <FreemanA@bouldercolorado.gov>
Cc: Heath, Michael <HeathM@bouldercolorado.gov>; Graff, Benjamin <GraffB@bouldercolorado.gov>; Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Re: Flock Safety - Raven Pilot

Hi Alex,

I appreciate you reaching out and for all of the added context here. We totally missed the boat on this Raven pilot and I sincerely apologize. I will get with my boss to remove the Raven products from your account and expect to have this off by Monday of next week. In the meantime, I can work with our deployment team on the four cameras you are looking to relocate. I'm sure you have already shared these new locations to other members of the Flock team before but if you could send them my way I will ensure we get this taken care of. Now that we have guidelines to receive CDOT permits, we will just need to make sure these locations are not on DOT owned infrastructure. CDOT is currently only approving locations that are on CDOT approved poles (which we have) or on non CDOT owned poles like utilities, light poles, etc. They are also requiring that if we install our pole that it will need to be behind a guardrail.

Do you mind sharing these locations with me? If there is any other additional context on the relocation that will help me understand where things are at please send it my way so I can escalate to the permitting team.

Thanks,

Will

On Wed, Dec 6, 2023 at 4:35 PM Riley, Alexandra <FreemanA@bouldercolorado.gov> wrote:

> Good afternoon,

I am following up about the end date of our trial for RAVEN. We would like to work with your team on removing the RAVEN cameras, as we will not be moving forward with a contract.

We have had a difficult time from your team getting a date for the end of this trial. There has been a lot of back-and-forth in terms of conversation about it, but no answer. We would like to end the trial at the end of the year.

Additionally, we are requesting more information regarding the movement of four of our cameras. We have been working on this project since April, and have been lacking communication as to what the holdup is. It's understandable that there was some issues with CDOT permits. However, it does not seem that is the only barrier. At this point, it is looking to be a year long process to move his cameras to more suitable locations.

Please let us know any updates you can provide on the RAVEN trial and the movement of our cameras.

Thank you,

Alex

From: Heath, Michael <HeathM@bouldercolorado.gov>
Sent: Wednesday, November 1, 2023 1:59:41 PM
To: Will Nobles <will.nobles@flocksafety.com>; Riley, Alexandra <FreemanA@bouldercolorado.gov>; Graff, Benjamin <GraffB@bouldercolorado.gov>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>; Luke Walters <luke.walters@flocksafety.com>
Subject: RE: Flock Safety - Raven Pilot

Will and Jaime,

Thanks for the meet today. I am including Sergeant Ben Graff and Alex Riley on this as they have been involved in this program for some time on the day-to-day operations.

Mike

Michael Heath
Commander

City of Boulder
Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Wednesday, November 1, 2023 12:59 PM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>; Luke Walters <luke.walters@flocksafety.com>
Subject: Re: Flock Safety - Raven Pilot

Commander Heath,

Thank you again for your time this morning and it was great to officially meet you. I've already sent out an email to our Regional Director providing the background into our discussion today, plans moving forward, and confirming a deadline for the pilot which we will relay to you shortly. I've also reached out to billing to ensure there will be a pause on billing & invoices. These invoices are automated so if for any reason you still receive one, let Jaime and I know so we can get it squared away.

Jaime and I will be taking care of Boulder PD moving forward but I also wanted to introduce you to our Commercial Rep, Luke Walters (cc'd). Luke is a Colorado native and very familiar with Boulder as he attended school there. He will be a great resource to have in finding commercial businesses to fund cameras that you would get direct access to. It sounds like he may be working with others within the department but if you have any contacts that you would like for him to get in touch with don't hesitate to reach him.

Thanks again and I will be in touch with you very soon on next steps with Raven!

Will

On Wed, Nov 1, 2023 at 10:09 AM Will Nobles <will.nobles@flocksafety.com> wrote:

> https://flocksafety.zoom.us/j/82063602814
>
> On Wed, Nov 1, 2023 at 10:06 AM Heath, Michael <HeathM@bouldercolorado.gov> wrote:
>
> > This works, however, it looks like it has been cancelled?
> >
> > **Michael Heath**
> > **Commander**
> >
> > City of Boulder Police
> >
> > C: 720-390-0404
> >
> > heathm@bouldercolorado.gov
> >
> > ---
> >
> > **From:** Will Nobles <will.nobles@flocksafety.com>
> > **Sent:** Tuesday, October 31, 2023 11:34 AM
> > **To:** Heath, Michael <HeathM@bouldercolorado.gov>
> > **Subject:** Re: Flock Safety - Raven Pilot
> >
> > Hey Commander,
> >
> > I just sent over an invite for tomorrow at 2 MST to chat. Please let me know if this date/time doesn't work for you and I can look for a different time.
> >
> > Thanks!
> >
> > Will
> >
> > On Thu, Oct 26, 2023 at 12:07 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:
> >
> > > I am available all day Wednesday.

Michael Heath
Commander

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Thursday, October 26, 2023 11:49 AM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Re: Flock Safety - Raven Pilot

Apologies for all of the back and forth on this. Can you send me a date/time next week that works for you and I can send over the zoom link.

On Tue, Oct 24, 2023 at 3:33 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

> Tomorrow is all booked up.
>
> **Michael Heath**
> **Commander**
>
> City of Boulder Police
>
> C: 720-390-0404
>
> heathm@bouldercolorado.gov
>
> ---
>
> **From:** Will Nobles <will.nobles@flocksafety.com>
> **Sent:** Tuesday, October 24, 2023 1:14 PM
> **To:** Heath, Michael <HeathM@bouldercolorado.gov>
> **Cc:** Jaime Alfaro <jaime.alfaro@flocksafety.com>
> **Subject:** Re: Flock Safety - Raven Pilot

How about 8:30am tomorrow?

On Tue, Oct 24, 2023 at 1:12 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

> Do you have anything in the morning? My afternoon is filling up.
>
> Get Outlook for iOS
>
> ---
>
> **From:** Will Nobles <will.nobles@flocksafety.com>
> **Sent:** Tuesday, October 24, 2023 1:09:44 PM
> **To:** Heath, Michael <HeathM@bouldercolorado.gov>
> **Cc:** Jaime Alfaro <jaime.alfaro@flocksafety.com>
> **Subject:** Re: Flock Safety - Raven Pilot
>
> Good Afternoon Commander,
>
> I wanted to follow up here to see about setting up our meeting to discuss the Raven pilot. Do you have availability this Friday at 2 MST?
>
> Best,
>
> Will
>
> On Fri, Oct 13, 2023 at 3:09 PM Will Nobles <will.nobles@flocksafety.com> wrote:
>
> > How does 10:30 MST on Tuesday sound before we head up to the conference? If not, we may need to look at Friday or the beginning of the following week.
> >
> > Have a great weekend!
> >
> > Will
> >
> > On Fri, Oct 13, 2023 at 2:27 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

I will not be there, not sure what it is about but sounds like a good time. Have fun and let me know what works for you guys.

Mike

Michael Heath
Commander

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Jaime Alfaro <jaime.alfaro@flocksafety.com>
Sent: Friday, October 13, 2023 1:20 PM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Cc: Will Nobles <will.nobles@flocksafety.com>
Subject: Re: Flock Safety - Raven Pilot

Hello Sir,

Will you be at the analyst conference in Breckenridge next week? Will and I will both be there Tuesday - Thursday. If you will be there we can meet up in person. Otherwise, let's look at the week of 10/16.

Best,

Jaime

On Fri, Oct 13, 2023 at 10:01 AM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

> I do not work Mondays. Next Tuesday and Friday are pretty open during the day at this point.
>
> Mike

Michael Heath
Commander

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Thursday, October 12, 2023 12:18 PM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Re: Flock Safety - Raven Pilot

Commander,

No worries at all and I think a meeting with all three of us would be great as a next step. How does your schedule look on Monday at 1:30 MST?

On Thu, Oct 12, 2023 at 12:03 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

> Will/Jaime,
>
> Thank you for both reaching out today. I was on a meeting and unable to take your calls. Instead of trying to touch base with each of you separately, can we set up a meeting with both, or just let me know who is the better contact at this point?
>
> Thanks,
>
> Mike
>
> **Michael Heath**
> **Commander**

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Thursday, October 12, 2023 11:23 AM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Subject: Flock Safety - Raven Pilot

External Sender Notice This email was sent by an external sender.

Commander Heath,

This is Will with Flock Safety. I am the territory sales manager for the state of Colorado and will be working alongside the customer success team throughout our partnership + the Raven pilot. I tried reaching your cell just a moment ago but I'm sure you're busy at the moment or not used to seeing a 205 area code calling you. Ha!

For the pilot period with Raven, we provide a 90 day test once everything is up and running. When you have some time, I'd like to connect with you to understand where everything is at on your end and help anyway I can moving forward. You can reach me at (205) 821-5424.

Look forward to hearing from you!

Will Nobles
Territory Sales Manager

(205) 821-5424 flocksafety.com

App Banner Image

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Will Nobles
Territory Sales Manager

205-821-5424 flocksafety.com

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Jaime Alfaro
Customer Success Manager

(206) 714-4430 flocksafety.com

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Will Nobles
Territory Sales Manager

205-821-5424 flocksafety.com

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Will Nobles

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