From:	Dee Frazier
To:	Jaime Alfaro
Cc:	Trujillo, Mitchell; Riley, Alexandra; Luke Walters; Daniel Hagan; Will Nobles
Subject:	Re: Meeting Follow
Date:	Friday, October 27, 2023 10:02:37 AM
Attachments:	Flock Wing Breakdown.pdf School Safety Raven Breakdown.pdf

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Good morning everyone,

@Jaime....thank you for the recap and for the introduction.
@Boulder family.....nice to virtually meet you all! I have attached some information about the Wing Platform and also some information about our ***Raven Audio (Gunshot) detection***. And until December 31st, we are running a promotion for our Raven product to cover an entire ***K-12 School*** for only ***$10k*** for an entire year.....that's it. Happy to set up some time to connect to go in more detail, and I would appreciate any introduction to local schools that we could potentially bless.

Cheers!

Dee Frazier (He/Him)
Territory Sales Manager, School Safety
863.513.0352 | dee.frazier@flocksafety.com

On Thu, Oct 26, 2023 at 2:25 PM Jaime Alfaro <jaime.alfaro@flocksafety.com> wrote:

> Hi Mitch and Alex,
>
> Thank you so much for your time today!
>
> Luke and I appreciate you taking time out of your day to talk to us about how Flock can help throughout the Boulder community.
>
> I have attached a flyer for Falcon Flex cameras. If you are interested in more information, I will have Will follow up with you (he is the sales person for the PD).
>
> For contacts beyond the PD and Commercial entities:
>
> We have temporary coverage for the **Community Safety (HOA)** side of things right now. Though not the permanent rep for Colorado, **Danny Hagen** is the current point of contact. I have worked with Danny quite a bit and he is incredible.

Danny Hagen
Community Safety Sales
Mobile: 805-235-5553
danny.hagan@flocksafety.com

For **School Safety, Demerius "Dee" Frazier** is our guy. He is already working with CU Boulder and familiar with the area. Dee is awesome and will take excellent care of the schools that would be interested in integrating with your Flock program.

Dee Frazier
School Safety Sales
Mobile: (863) 513-0352
dee.frazier@flocksafety.com

@Demetrius Frazier, we talked a little about how Wing can integrate with a school's IP-based camera system. Do you have any material you could send to Mitch so he has more information?

Just so you have all our contact information in one place, here is the information for Luke, Will, and me as well:

Luke Walters
Commercial Sales
Mobile: (720) 217-5004
luke.walters@flocksafety.com

Will Nobles
Law Enforcement Sales
Mobile: (205) 821-5424
will.nobles@flocksafety.com

Jaime Alfaro
Customer Success Manager
Mobile: 206-714-4430
jaime.alfaro@flocksafety.com

We are all here to ensure that you have what you need. Please let us know how we can be helpful. If you are ever not sure who to contact, reach out to me (Jaime). I will make sure you are taken care of.

Best,

Jaime Alfaro

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Jaime Alfaro
Customer Success Manager

(206) 714-4430 flocksafety.com

App Banner Image