From: Will Nobles
To: Scout Cappello
Cc: Graff, Benjamin; Jennifer Silva; Jaime Alfaro
Subject: Re: Flock & City of Boulder PD
Date: Thursday, August 1, 2024 4:27:43 PM

Got it, thanks Scout.

4 Advanced poles @ $1,250 each would be $5,000 total

On Thu, Aug 1, 2024 at 4:20 PM Scout Cappello <scout.cappello@flocksafety.com> wrote:

> These are not installed.
>
> These are proposed poles needing the advanced pole option @Will Nobles
>
> **Scout Cappello**
> **Senior Manager, Regional Operations**
>
> flocksafety.com
>
> App Banner Image
>
> On Thu, Aug 1, 2024 at 5:14 PM Will Nobles <will.nobles@flocksafety.com> wrote:
>
> > Sgt. Graff,
> >
> > Happy to get the pricing over to you. I apologize if I missed this but are these cameras already operational in the field & being relocated?
> >
> > Here is the relocation fee link: https://www.flocksafety.com/reinstall-fee-schedule
> >
> > If they are all being relocated on to Advanced poles that would be 2k per relocation.
> >
> > Will

On Wed, Jul 31, 2024 at 6:07 PM Graff, Benjamin <GraffB@bouldercolorado.gov> wrote:

Thank you for the clarification. I will work on approval for the new amount if that can be quoted.

Sergeant Benjamin Graff
SWAT/Special Enforcement Unit
image001.png
O: 303-441-4031
C: 720-626-9109
graffb@bouldercolorado.gov

Boulder Police Department
1805 33rd St
Boulder, CO 80301
Bouldercolorado.gov

On Jul 31, 2024, at 18:05, Scout Cappello <scout.cappello@flocksafety.com> wrote:

Unfortunately, the existing light poles are xcel energy poles which we cannot utilize anymore.

Scout Cappello
Senior Manager, Regional Operations

flocksafety.com

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On Wed, Jul 31, 2024 at 4:46 PM Graff, Benjamin <GraffB@bouldercolorado.gov> wrote:

[redacted]

Sergeant Benjamin Graff

SWAT/Special Enforcement Unit

<image001.png>

O: 303-441-4031

C: 720-626-9109

graffb@bouldercolorado.gov

Boulder Police Department

1805 33rd St

Boulder, CO 80301

Bouldercolorado.gov

From: Scout Cappello <scout.cappello@flocksafety.com>
Sent: Wednesday, July 31, 2024 3:09 PM
To: Graff, Benjamin <GraffB@bouldercolorado.gov>; Jennifer Silva <jennifer.silva@flocksafety.com>; Will Nobles <will.nobles@flocksafety.com>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Flock & City of Boulder PD

Sgt,

Which location are you referring to?

[redacted]

Lastly, some project related news for you.

I have taken on a new role within the company.

Because of this, I'd like to introduce you to your new project manager @Jennifer Silva.

Jennifer is fantastic and you will be in great hands!

I have ramped her up on your project and she will be able to take over from here.

It was great working with you on this project for the time I was here!

I am excited to hear of all the success you have.

Scout Cappello
Senior Manager, Regional Operations

flocksafety.com

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On Wed, Jul 31, 2024 at 1:48 PM Graff, Benjamin <GraffB@bouldercolorado.gov> wrote:

[redacted]

Sergeant Benjamin Graff

SWAT/Special Enforcement Unit

<image001.png>

O: 303-441-4031

C: 720-626-9109

graffb@bouldercolorado.gov

Boulder Police Department

1805 33rd St

Boulder, CO 80301

Bouldercolorado.gov

From: Will Nobles <will.nobles@flocksafety.com>
Sent: Wednesday, July 31, 2024 9:00 AM
To: Graff, Benjamin <GraffB@bouldercolorado.gov>
Cc: Scout Cappello <scout.cappello@flocksafety.com>; Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Re: Flock Introduction

Sgt. Graff,

I can chime in here regarding the pricing piece of this. I've broken down the costs below and would just need to confirm with you how many locations this would be for?

Flock Pole: $650

Advanced Breakaway Pole: $1,250

For CDOT ROW locations, if there is a guardrail that we can install behind then we can use a Flock pole for that location. If there is no guardrail or existing pole we can install on, CDOT requires that we use the Advanced Breakaway poles. Essentially the one major rule CDOT has is that we cannot install on CDOT owned infrastructure so our goal here would be to find a guardrail to keep the costs down.

Will

On Tue, Jul 30, 2024 at 8:09 PM Graff, Benjamin <GraffB@bouldercolorado.gov> wrote:

Thanks for getting back Scout,

This has been a wild ride trying to get everything done so to make thing easier, can you let me know what the updated pricing would be to not put the camera on the Xcel pole but rather do the appropriate Flock pole in that same area? [redacted] Thank you.

Sergeant Benjamin Graff

SWAT/Special Enforcement Unit

<image001.png>

O: 303-441-4031

C: 720-626-9109

graffb@bouldercolorado.gov

Boulder Police Department

1805 33rd St

Boulder, CO 80301

Bouldercolorado.gov

From: Scout Cappello <scout.cappello@flocksafety.com>
Sent: Wednesday, July 24, 2024 12:46 PM
To: Graff, Benjamin <GraffB@bouldercolorado.gov>; Will Nobles <will.nobles@flocksafety.com>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>
Subject: Re: Flock Introduction

Sgt,

Nice to meet you and I am so sorry for the delay.

I am looking into your Relocation project and the issue we are faced with now is that Xcel energy pole approval will take much longer and could potentially include more added fees. This would also require us to go the AC route vs the solar route which I believe we would want to avoid.

[redacted]

I have included @Will Nobles your sales rep to assist in this decision as well.

Here is a map for reference regarding locations 4, 9, 24 and 26.

Scout Cappello
Senior Manager, Regional Operations

flocksafety.com

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On Thu, Jul 11, 2024 at 10:01 PM Graff, Benjamin <GraffB@bouldercolorado.gov> wrote:

> Hi Scout,
>
> I just wanted to touch base with you. I believe we have finally got all of our policies in order which should get us in line with what CDOT is looking for in their paperwork. Let me know the next steps for us. Alex was amazing to get this going but she unfortunately left Boulder PD to work for a different company. I know we want to get these cameras moved sooner than later to help us be more productive. Thanks for the help.
>
> **Sergeant Benjamin Graff**
>
> **SWAT/Special Enforcement Unit**

<image001.png>

O: 303-441-4031

C: 720-626-9109

graffb@bouldercolorado.gov

Boulder Police Department

1805 33rd St

Boulder, CO 80301

Bouldercolorado.gov

From: Scout Cappello <scout.cappello@flocksafety.com>
Sent: Thursday, June 13, 2024 6:16 PM
To: Riley, Alexandra <FreemanA@bouldercolorado.gov>; Caswell, Ronda <caswellr@bouldercolorado.gov>; Grosso, Michael <GrossoM@bouldercolorado.gov>; Graff, Benjamin <GraffB@bouldercolorado.gov>
Cc: Jaime Alfaro <jaime.alfaro@flocksafety.com>; Michael Franzen <michael.franzen@flocksafety.com>
Subject: Re: Flock Introduction

External Sender Notice This email was sent by an external sender.

Hello everyone,

Just wanted to follow up here!

Please let us know how we can helpp

Scout Cappello
Sr. Manager, Project Management

flocksafety.com

App Banner Image

On Fri, May 24, 2024 at 8:12 PM Scout Cappello <scout.cappello@flocksafety.com> wrote:

> Alexandra and all,
>
> My name is Scout and I am Carmons manager.
>
> I will be taking over your project while Carmon is out of office on leave.
>
> I see you are still working on the Letter of Intent and Section 4.
>
> Please let Michael or I know if you have any questions!

Scout Cappello
Sr. Manager, Project Management

flocksafety.com

App Banner Image

On Fri, May 24, 2024 at 8:09 PM Carmon Johnson <LOA-carmon.johnson@flocksafety.com> wrote:

---------- Forwarded message ---------
From: **Riley, Alexandra** <FreemanA@bouldercolorado.gov>
Date: Wed, May 22, 2024 at 10:56 AM
Subject: Flock Introduction
To: Jaime Alfaro <jaime.alfaro@flocksafety.com>, Michael Franzen <michael.franzen@flocksafety.com>, Carmon Johnson <carmon.johnson@flocksafety.com>
Cc: Caswell, Ronda <caswellr@bouldercolorado.gov>, Grosso, Michael <GrossoM@bouldercolorado.gov>, Graff, Benjamin <GraffB@bouldercolorado.gov>

Good morning,

I wanted to connect you all with my teammates Ronda Caswell and Michael Grosso. My last day with Boulder PD will be Wednesday, June 5th.

I am hoping I will be able to assist with submitting the accessibility paperwork to pay our invoices before this date.

Ronda, Mike, and Sgt. Graff will work with you all once our new ALPR policy is in place to finish our relocation project.

Please let me know if there's anything you need from me leading up to this date.

Thank you!
Alex

Alexandra Riley

Public Safety Data Analyst

<image002.png>

freemana@bouldercolorado.gov

C: 303-386-0368

Boulder Police Department
1805 33rd St. | Boulder, CO 80301
bouldercolorado.gov

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Will Nobles
Territory Sales Manager

205-821-5424 flocksafety.com

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Will Nobles
Territory Sales Manager

205-821-5424 flocksafety.com

App Banner Image

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Will Nobles
Territory Sales Manager

205-821-5424 flocksafety.com

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