From: Dee Frazier
To: Scout Cappello
Cc: Austen Schlecht; Heath, Michael; Andrew Warren
Subject: Re: Updated deployment link
Date: Friday, March 4, 2022 8:15:49 AM
Attachments: image001.png

Good morning,

Thanks Scout!
Sgt Heath...looking forward to working with you and keeping things moving. How does your schedule look for next Tuesday or Wednesday?

Dee Frazier
Customer Success Manager, West Region

863.513.0352 | dee.frazier@flocksafety.com
https://calendly.com/dee-frazier/15min-1

On Thu, Mar 3, 2022 at 7:28 AM Scout Cappello <scout.cappello@flocksafety.com> wrote:

> Good morning!
> I can go ahead and introduce you to your CSM Dee.
> Dee will be able to get all your training needs resolved as well as answer any of the questions you have during your relationship with Flock!
>
> I am here as your project manager to answer any questions related to the installation portion of your project.
> The good news is we have surveyed most of your cameras and the installation of those cameras will be in the coming weeks. I will keep you updated once I hear more. Once you get the agreement from CDOT as well we will be able to push the remaining location through the process to get installed.
>
> Any questions you have please do not hesitate to ask.
> Have a safe and great week!
>
>
> Scout Cappello
> *Project Manager*
>
> 210.557.4616 | scout.cappello@flocksafety.com
>

On Thu, Mar 3, 2022 at 7:29 AM Austen Schlecht <austen.schlecht@flocksafety.com> wrote:

> Good Morning Sarge!
>
> Sounds like you have a great ALPR demo plan - I'm excited to hear how it goes, the nuances between the systems, etc! As for training and support, you will be both fully trained and fully supported throughout the trial - I cannot emphasize enough, no call is too small! Please do not hesitate to reach out to anyone at Flock for help; however, you will have some Flock people that are specific to your support which will be introduced during your training. I will demure to Scout and Andrew to better answer the specifics of when/how the training will go.
>
> Keep us posted on getting that agreement between the city and CDOT - perhaps Michael from Public Works might have more info on it. Lemme know if you have any questions!
>
> Kindly,
>
> Austen
>
> On Wed, Mar 2, 2022 at 9:39 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:
>
>> Austen,
>>
>> I will get to work on that.
>>
>> FYI, I had spoken with Andrew a little about seeing if we can run an ALPR demo with Axon on our Fleet 3 cameras that should all be installed sometime this month. I would like to run that concurrently with the Flock demo. I don't think that we will have to run through as many hoops to get that going because of the way that their trial agreement is written and we will already have the equipment, but I am running it by legal. My hope is to be able to show how beneficial it is to run both systems and all the data that we collect by doing so.
>>
>> As we get closer to going live is there some sort of training that you all will be able to

provide us and what does customer support look like during the demo period? I really want to showcase the products and put us in the best position possible to advocate for continuing a partnership with you all.

Thanks,

Mike

Michael Heath
Sergeant

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Austen Schlecht <austen.schlecht@flocksafety.com>
Sent: Monday, February 28, 2022 11:37 AM
To: Heath, Michael <HeathM@bouldercolorado.gov>
Cc: Andrew Warren <andrew.warren@flocksafety.com>; Scout Cappello <scout.cappello@flocksafety.com>
Subject: Re: Updated deployment link

Hey Sarge,

Can you get a hold of the agreement between the City of Boulder and CDOT (re: using traffic signals on CDOT roadways and NOT needing a permit)? Once we have that we can press forward. I know you don't work on Mondays so when you get settled on your monday, lemme know!

Austen

On Mon, Feb 28, 2022 at 10:23 AM Austen Schlecht <austen.schlecht@flocksafety.com> wrote:

Good Morning Sarge,

18 - an AC powered camera there would work in conjunction with some tree trimming so the image would not be impeded. It's possible to mount it on the horizontal arm, directly over the lanes of travel; however, that would require a bucket truck and traffic control for every maintenance visit - not prohibitive, but definitely something to consider.

If you want to consider power, we need to know the voltage of the signal.

26 - I see your logic and moved it back to that traffic signal. Once camera will work for that area since it's one lane going into the parking lot

Let me know about the voltage for 18.

Thanks,

Austen

On Sat, Feb 26, 2022 at 2:51 PM Heath, Michael <HeathM@bouldercolorado.gov> wrote:

> Austen,
>
> Thanks for getting this to me.
>
> 2, 7, and 23 – I will look into getting those trees trimmed.
>
> 18 – [redacted] so I think that we want to have as much coverage there as we can. I would think that we could tap into the power on the signal?
>
> 26 – [redacted] where we are getting hammered with catalytic converter thefts so I believe that was the thought process with that placement. Do you think the one camera would cover that or should we look at moving a second

camera to that location?

If you see any flaws in my logic or have any different ideas, please let me know. It doesn't make sense for me not to listen to someone with experience in it all.

Thanks,

Mike

Michael Heath
Sergeant

City of Boulder Police

C: 720-390-0404

heathm@bouldercolorado.gov

From: Austen Schlecht <austen.schlecht@flocksafety.com>
Sent: Friday, February 25, 2022 3:12 PM
To: Heath, Michael <heathm@bouldercolorado.gov>; Andrew Warren <andrew.warren@flocksafety.com>; Scout Cappello <scout.cappello@flocksafety.com>
Subject: Updated deployment link

External Sender

Good Afternoon Sarge,

Here is the updated deployment link: https://planner.flocksafety.com/public/6cb00d77-4596-409e-89cb-1762e4aa74a1

A couple of notes:

2,7 - Possible tree trimming to be aware of
23 - Must have tree trimming
18 - no solar in new location - consider moving north one block to [redacted] on the traffic signal
26 [redacted] his camera was moved to a traffic signal [redacted] not sure that's what you wanted. I moved it back to the original location on a [redacted] - do you want to apply for a CDOT permit?

After you have a chance to review this, please reply all to this email so we're all on the same page. As always, lemme know if you have any questions.

Austen

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Austen Schlecht

Product Implementation Specialist

austen.schlecht@flocksafety.com

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